

To: 1210 - New York ROU (ALVICH), 1310 - Philadelphia ROU (METZG)  
From: Kuruc, Nick  
Posted: 7/22/97 11:04  
Opened: 7/22/97 11:04  
Subject: NY Metro Chain Winston Launch

ROU's: See attached with regard to POS Approval for NY Metro Chains

CC: 1200 - New York Region (SCULLYA), 1300 - Philadelphia Region (SWEETD)

	Sales		Retail
1221		1222	ALL
1222		1223	"
1223		1226	"
1224		1228	"
1225		RSM	JG
1226		PC	SC
1229		MC	PA
1240			
1244		RSM	RBM

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**New Jersey Chain Division  
WINSTON Launch  
POS Update (July 1997)**

<b>Chain</b>	<b>Chain ID</b>	<b>Stick to Stick Authorized Pieces</b>	<b>Retail Rep Accountability</b>
Hess Mart	0353-03-01 through 08	Changemat, 6" x 4" card, 5' x 3' banner*	Changeover PCD Ensure that special pieces are placed by stores
Hess Co-Op	0353-02-01 through 08	6" x 4" card, 5' x 3' banner*	Changeover PCD Ensure that special pieces are placed by stores
Quick Chek Food Stores	0919-00-00	Changemat, 6" x 4" card	Changeover PCD, Place transparency in 15x49 sign Place changemat, and 6"x4" card on PCD (gripper)
Foodarama Supermarkets	1150-00-00	Changemat, 6"x4" card	Changeover counter displays Place changemat and 6"x4" card on counter display. Place POS on carton merchandiser canopy
Village Supermarkets	1174-02-00	Changemat, 6" x 4" card	Changeover PCD to WINSTON Place changemat and 6" x 4" card on counter display
Shop Rite Supermarkets	1177-00-00	6" x 4" card	Change POS in carton merchandiser canopy. Place 6" x 4" card on UPM's. Place other POS if possible
Pathmark Supermarkets	0522-00-00/0522-01-00	Changemat	Place changemat at discretion of Non Food Mgr on customer service counter Place other POS (shelf strips, etc.).
Super Fresh	1127-00-00	6" x 4" card	Place 6" x 4" card on UPM Change POS on carton merchandiser canopy.
Grand Union	0206-01-00/0206-03-00		Place other POS (shelf strips, etc.)
A&P NY Metro	0208-01-01 through 04		Place other POS (shelf strips, etc.)

\* Sent directly to stores

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